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AccountMate®

Accounting Software Developer and Manufacturing Software Developer Announce Integration of Accounting and Manufacturing Systems

AccountMate Software Corporation and TIW Technology, Inc. Create Joint Marketing Relationship

PETALUMA, CA (July 19, 2011)— Two well-established software suppliers have partnered to provide an integrated manufacturing system to AccountMate accounting software clients. TIW Technology, Inc. has become an AccountMate Vertical Solution Partner and both product lines will be offered through AccountMate Solution Providers. TIW will be featured in AccountMate's Vertical Solution Catalog of select independently-developed software programs. TIW President Rod Hatcher commented, "AccountMate has been a solid presence in the marketplace with an excellent accounting product for many years. Together we will be able to offer AccountMate clients a sophisticated accounting and manufacturing ERP solution for complex issues."

TIW's ALERE Manufacturing suite integrates with AccountMate's accounting modules to deliver a solution that enables users to graphically create multi-level bills of material and optimize available shop floor capacity via a 3D graphical analysis. It also allows completion of work order functions, monitors labor, material and machine costs as well as usage. This integration allows for the inventory retrieval and updating in AccountMate's accounting software program.

This manufacturing processing provides MRP (Material Requirements Planning) functionality that is supported by AccountMate's handling of warehouse and bin locations, serial number processing, stock and non-stock item identification and real-time updated inventory information.

An especially important time saver is the ALERE Sales Order Configurator (SOC). AccountMate clients can configure products "on the fly" at the time of sales order entry. For example, a chair manufacturer would not be required to produce separate bills of material for every possible variation of each of their chairs. The type of fabric or leather, colors, and even choice of arm rests could all be specified at the time the client's order is taken. From this sales order the specific bill of materials and pricing will be created in real time. This SOC is a huge time and effort saver for the clients' employees and it speeds up the time that it takes to get products built, moved through the warehouse and ready to ship. A key benefit is the assurance that the client gets exactly what they ordered the first time.

Both AccountMate Software Corporation and TIW Technology, Inc. have been supplying and servicing their software customers for over 25 years. Combined, they have many thousands of satisfied customers. Each one

has a reputation for providing the flexibility and real-time reliability that growing small to mid-sized customers require. David Dierke, President and CEO of AccountMate said, "Now with the addition of TIW ALERE Manufacturing suite, AccountMate is proud to offer our clients this very credible manufacturing handling and reporting system that will give them tremendous control over their manufacturing processes and inventory management. "

TIW's ALERE Manufacturing Suite includes:

The **Order Module** creates the orders that are used by the shop to process jobs. Work orders include the instructions, configurations and materials list for making the items and tracking them through the shop to their completion and move to inventory. The **Route Module** is responsible for the routing instructions used by work orders to manufacture items. The **Machine Module** defines the capacity of the manufacturing facility and helps with the machine maintenance. The **Schedule Module** develops a production plan for processing work orders through a manufacturing facility. The **BOM Module** is responsible for bills of material and for the material requirements planning (MRP) process. The module also manages material orders for small jobs that only require a material list and simple back flushing capability. The **Plan Module** reviews the material required for all levels from the sales order down to the raw materials in one single step. The **Cost Module** is responsible for estimating and tracking the costs associated with the manufacturing process.

About TIW Technology, Inc.

Since 1983 TIW has been providing software solutions for businesses. Clients, who range in size from small operations all the way to substantial mid-size corporations, rely on applications from TIW.

Designed for small to midsize companies, the ALERE Manufacturing product line has a broad range and depth of features that make it extremely appealing to a wide variety of businesses.

About AccountMate Software Corporation

Founded in 1984, AccountMate develops and markets fully modifiable business accounting software. Systems range from single user versions to those that support hundreds of users simultaneously. AccountMate software is available for local installation or as SaaS. It is distributed exclusively through a worldwide channel of authorized solution providers. AccountMate can be reached at (800) 877-8896 or at www.accountmate.com.

AccountMate Software Corporation

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