AccountMate®

If you have to quickly set up or update a complex pricing structure, AccountMate's Pricing Control module has the tools you need.

Some of the features available in this module include price maintenance in one menu location; unlimited multi-level pricing set by order quantity and/or price code for each item specification and unit-of-measurement; the ability to set minimum prices, multi-currency pricing and pricing based on the most recent sales order or invoice price. This module is ideal for making quick and easy changes to inventory prices with minimal time spent on data entry.

The Pricing Control module integrates with AccountMate's Sales Order, Accounts Receivable, Inventory Control, and Inventory Specification modules.

AccountMate 12 for SQL or Express
Pricing Control Module

Establish a Multi-Tiered Pricing Structure in One Easy-to-Use Screen

You can set basic prices, minimum prices and multi-level prices for an item using the Inventory Basic Price Setup function.

Inventory Basic Price Set Up

Set Minimum Selling Prices for Your Inventory

Minimum prices can be set to ensure that you maintain a nominal margin or at least recover the cost on the goods you sell. You can set the minimum price as a percentage above cost, a fixed amount above cost or a fixed amount.

Variable Pricing Based on Unit-of-Measurement and Item Specification

When used with the Inventory Control and Inventory Specification modules, you can set different prices (i.e. basic price, multi-level price by price code and/or multi-level price by quantity) for each unit-of-measurement and item specification you assign to the item. Each time an item with a particular item specification is sold using a specific unit-of- measurement, the system will suggest the corresponding price unless another price option belonging to a higher level in the pricing hierarchy is available.

Current Customer Price Feature

This feature allows you to specify that either the last sales order price or the last invoice price will remain in effect for a particular customer within a given period of time. When a sales order or invoice is created for the customer within the specified period, the system will recommend the price on the customer's last sales order or invoice. You can activate this feature in Accounts Receivable or Sales Order Module Setup and then apply or customize the setting per customer.

Associate Prices with Your Barcodes

Expand the use of barcodes by assigning a different one to each item specification and unit-of-measurement combination. A different price can be assigned to each barcode. When you enter or scan a barcode to process sales transactions, AccountMate will suggest the price associated with the barcode entered.

Integration with Sales Order, Accounts Receivable, Inventory Control and Inventory Specification Modules

• Integration with the Sales Order module expands the inherent pricing options in that module (i.e. unlimited multi-level pricing, can set the current customer price based on last sales order price, and set a minimum price) so you have more flexibility and control in setting the prices that will be used in sales quotes and orders.

• Through its integration with the Inventory Control module, you can set a different price for each unit-of-measurement assigned to the item. You also have a convenient way to simultaneously update the unit price, basic price, multi-level prices by price code and/or by order quantity for a range of items. You can update these prices by applying a percentage or a fixed increment to the current prices or average item costs.

• Integration with the Accounts Receivable module augments the innate pricing options in that module (i.e. unlimited multi-level pricing, can set the current customer price based on last invoice price, and set a minimum price) to give you more flexibility and control in setting the prices that will be used when you create invoices or process sales returns.

• Integration with the Inventory Specification module lets you set basic prices, multi-level prices by price code and/or quantity and minimum prices for each specification code combination. You can set higher or lower prices depending on which item specification is in greater demand.

Other Features

• You can drill down to Inventory Basic Price Maintenance from the Inventory Maintenance screen. This provides a quick and easy way to view and update prices while maintaining the inventory record.

• Pricing reports such as the Inventory Price Listing, Inventory Multi-Level Price Listing and Multi-Currency Price Listing can be used to review and evaluate the existing pricing structure.

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